



RR Kabel Limited Reports Highest Ever Revenue, EBITDA & PAT in 2024

Mumbai, May 28, 2024 – RR Kabel (RRK), the leading consumer electricals player and 4th largest Wires and Cables (W&C) Company in India with over 7% market share (of the branded market) & strong presence in Fast Moving Electrical Goods (FMEG) has announced its Audited Financial Results for the quarter and year ended on March 31, 2024.

Q4FY24 Financial Performance Snapshot

<p>Revenue from Operations</p> <p>Rs. 1,754.1 crores</p> <p> 15.7% (Y-o-Y)</p>	<p>Operating EBITDA</p> <p>Rs. 115.5 crores</p> <p>Margin 6.6%</p>	<p>Profit Before Tax (PBT)</p> <p>Rs. 105.7 crores</p> <p> 19.8% (Y-o-Y)</p>	<p>Profit After Tax (PAT)</p> <p>Rs. 78.7 crores</p> <p>Margin 4.5%</p>
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Key Financial Highlights

Particulars (Rs. Crs.)	Q4 FY24	Q4 FY23	y-o-y	Q3 FY24	q-o-q	FY24	FY23	y-o-y
Revenues	1,754.1	1,516.5	15.7%	1,633.5	7.4%	6,594.6	5,599.2	17.8%
Operating EBITDA	115.5	101.1	14.3%	112.6	2.6%	462.8	323.3	43.2%
EBITDA Margins (%)	6.6%	6.7%	(8) bps	6.9%	(30) Bps	7.0%	5.8%	124 bps
Profit Before Tax	105.7	88.3	19.8%	95.9	10.2%	406.1	256.0	58.6%
Profit After Tax	78.7	65.3	20.6%	71.0	10.9%	298.1	189.9	57.0%
PAT Margins (%)	4.5%	4.3%	18 bps	4.3%	14 bps	4.5%	3.4%	113 bps

Operational Highlights

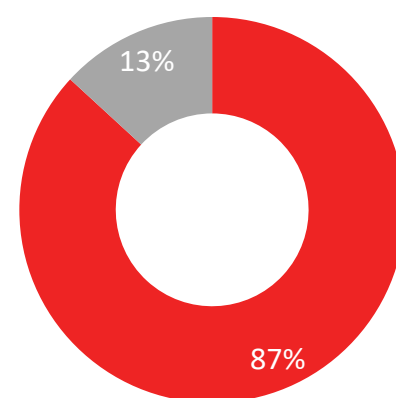
W&C

- ✓ Revenue from the W&C segment registered ~18% growth in FY24 over FY23, driven by volume increases from infrastructure development and emerging sector demand
- ✓ Segment profit increased by ~43% in FY24 compared to FY23 due to cost reductions and operational efficiencies

FMEG

- ✓ Revenue grew by ~19% in FY24 over FY23, driven by expanded distribution, e-commerce growth, successful new product launches, and the brand transition from Luminous to RR Signature.
- ✓ Gross Margin grew in FY24 compared to FY23 due to continuous improvements in product mix and procurement efficiencies

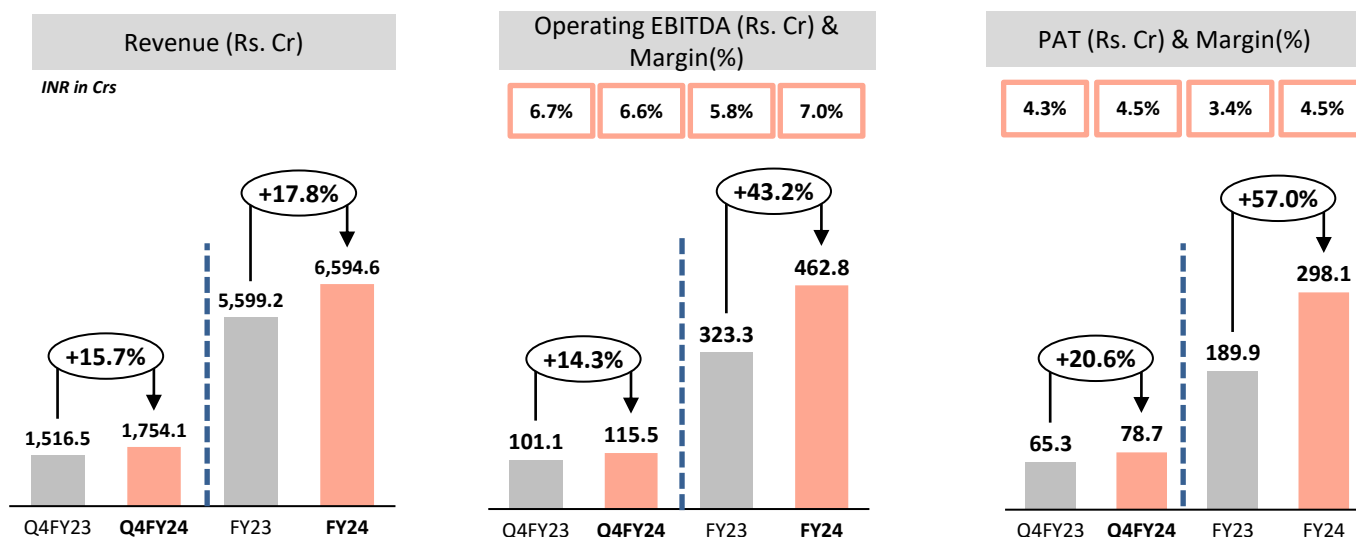
Q4 FY24 Revenue Mix



 W&C  FMEG

Commenting on the Results, Mr. Shreegopal Kabra, MD said, - “With great pride, R R Kabel announces its highest-ever revenue, EBITDA, and PAT for FY24, driven by robust volume growth. Positioned as the 4th largest player in the wire and cable industry by value, our strong presence in housing wire and focus on infrastructure development contribute to our success. Additionally, strategic emphasis on power cables and exploration of emerging sectors ensure sustainable growth. Supported by sustained demand in real estate, infrastructure, construction, and utilities sectors, our performance aligns with economic trends. We remain dedicated to delivering value to investors through strategic initiatives and market positioning.”

Q4 & FY24 (y-o-y) Key Financial Highlights Consolidated:



About RR Kabel Limited

R R Kabel Limited is a leading consumer electrical company in India and has an operating history of over 25 years in the country. It is India's largest exporter of wires and cables, offering a wide range of electrical products including wires & cables, fans, lighting, electrical accessories, and appliances for residential, commercial, industrial, and infrastructural purposes. Committed to quality and innovation, the company's products adhere to global guidelines and standards, ensuring safety and reliability.

The company continues its mission to create quality products using the latest advances in wire design and engineering. The range of wires and cables have national & international product certifications and are compliant with the REACH (Registration, Evaluation, and Authorization of Chemical Substances) and RoHS (Restriction of Hazardous Substances) directives. The brand has also conducted extensive research and development to ensure its products adhere to global guidelines and standards.

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Safe Harbor

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